

1. Non-resident tuition has become a critical funding source for the University of Oregon.

- Protecting this revenue stream is essential to maintain the excellent quality of our programs.
- Current UO non-resident pricing is at market. We must be careful not to price ourselves out of this market.

See 10-Year Non-Resident Tuition History

2. It is critical that the UO have access to capital to fund necessary capital investments.

• We have grown the campus by thousands of students over the last six years and we need to make the necessary infrastructure investments to support these new students and faculty.

See 10-Year Analysis of Capital Project Requests

3. Fluctuations in state support have had sudden and dramatic impacts on tuition costs.

• To improve accessibility, the UO needs more stable and predictable tuition pricing.

See 30-Year Analysis of State Support and Tuition Prices

4. Background summary of revenue and expenditures.

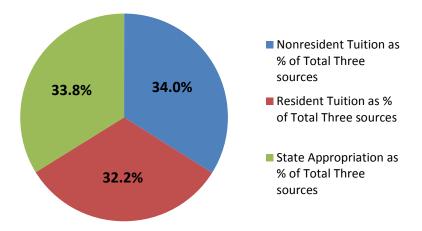
See FY2012 UO Financial Statements

University of Oregon Non-Resident Tuition Analysis

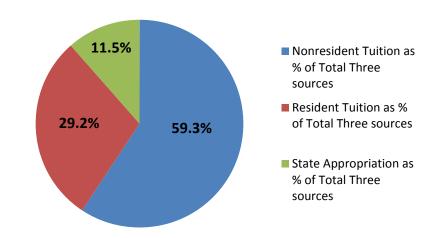
FY2004 - FY2013 (\$ in thousands)

| Fiscal Year | Nonresident Tuition | Resident Tuition | State Appropriation | Total Non- Resident, Resident & State Appropriation | Nonresident Tuition as % of Total Three sources | Resident Tuition as % of Total Three sources | State Appropriation as % of Total Three sources |
|----------------|------------------------|------------------|------------------------|--|--|--|---|
| 2004 | 62,453 | 59,237 | 62,265 | 183,955 | 34.0% | 32.2% | 33.8% |
| 2005 | 67,964 | 68,325 | 60,982 | 197,271 | 34.5% | 34.6% | 30.9% |
| 2006 | 71,400 | 70,534 | 64,927 | 206,861 | 34.5% | 34.1% | 31.4% |
| 2007 | 81,547 | 74,368 | 69,466 | 225,381 | 36.2% | 33.0% | 30.8% |
| 2008 | 90,109 | 73,601 | 80,127 | 243,837 | 37.0% | 30.2% | 32.9% |
| 2009 | 111,483 | 81,928 | 73,121 | 266,532 | 41.8% | 30.7% | 27.4% |
| 2010 | 145,236 | 97,131 | 66,794 | 309,162 | 47.0% | 31.4% | 21.6% |
| 2011 | 186,308 | 108,284 | 66,528 | 361,120 | 51.6% | 30.0% | 18.4% |
| 2012 | 220,965 | 116,493 | 44,810 | 382,268 | 57.8% | 30.5% | 11.7% |
| 2013 | 241,828 | 119,122 | 46,885 | 407,836 | 59.3% | 29.2% | 11.5% |

FY2004 - Revenue Breakdown



FY2013 - Revenue Breakdown



Summary of Capital Projects Funded By Payment Obligation

| | State Funded l | | Total Funded | % UO Funded | |
|-----------------|----------------|---------------|---------------|-------------|------|
| | | | | | |
| FY2003 - FY2005 | \$9,500,000 | \$41,370,000 | \$50,870,000 | 19% | 81% |
| FY2005 - FY2007 | \$27,050,000 | \$90,529,002 | \$117,579,002 | 23% | 77% |
| FY2007 - FY2009 | \$32,500,000 | \$383,992,001 | \$416,492,001 | 8% | 92% |
| FY2009 - FY2011 | \$26,002,000 | \$148,557,000 | \$174,559,000 | 15% | 85% |
| FY2011 - FY2013 | \$0 | \$21,750,000 | \$21,750,000 | 0% | 100% |
| FY2013 - FY2015 | \$20,365,000 | \$238,675,000 | \$259,040,000 | 8% | 92% |

Summary of Capital Projects Funded By Type of Funding

| | | General | | Lottery | Energy | | | Other |
|--|-------------|-----------|-------------|-----------|------------|-------------|--------------|----------------|
| | TOTAL | Funds | G-Bonds | Funds | Loans/SELP | F-Bonds | COPs/Q Bonds | (Gifts/Grants) |
| | | | | | | | | |
| FY2003 - FY2005 Total Project Requests | 122,370,000 | 2,000,000 | 10,250,000 | 4,750,000 | | 58,500,000 | | 46,870,000 |
| FY2003 - FY2005 Total Projects Funded | 109,370,000 | 0 | 4,750,000 | 4,750,000 | | 58,500,000 | | 41,370,000 |
| Percent of Requests Funded | 89.4% | 0.0% | 46.3% | 100.0% | | 100.0% | | 88.3% |
| | | | | | | | | |
| FY2005 - FY2007 Total Project Requests | 182,699,002 | | 59,210,000 | | 400,000 | 17,605,001 | | 105,484,001 |
| FY2005 - FY2007 Total Projects Funded | 117,579,002 | | 26,650,000 | | 400,000 | 17,605,001 | | 72,924,001 |
| Percent of Requests Funded | 64% | | 45% | | 100% | 100% | | 69% |
| | | | | | | | | |
| FY2007 - FY2009 Total Project Requests | 428,492,001 | | 36,500,000 | | | 244,323,001 | 5,000,000 | 142,669,000 |
| FY2007 - FY2009 Total Projects Funded | 416,492,001 | | 32,500,000 | | | 240,323,001 | 5,000,000 | 138,669,000 |
| Percent of Requests Funded | 97.2% | | 89.0% | | | 98.4% | 100.0% | 97.2% |
| | | | | | | | | |
| FY2009- FY2011 Total Project Requests | 243,059,000 | | 41,750,000 | 5,000,000 | 13,502,000 | 119,309,000 | 3,663,000 | 59,835,000 |
| FY2009 - FY2011 Total Projects Funded | 174,559,000 | | 7,500,000 | 5,000,000 | 13,502,000 | 119,309,000 | 3,663,000 | 25,585,000 |
| Percent of Requests Funded | 71.8% | | 18.0% | 100.0% | 100.0% | 100.0% | 100.0% | 42.8% |
| | | | | | | | | |
| FY2011- FY2013 Total Project Requests | 357,691,001 | | 109,000,001 | 1,273,000 | 2,065,000 | 113,000,000 | | 132,353,000 |
| FY2011 - FY2013 Total Projects Funded | 21,750,000 | | 0 | 0 | 0 | 0 | | 21,750,000 |
| Percent of Requests Funded | 6.1% | | 0.0% | 0.0% | 0.0% | 0.0% | | 16.4% |
| | | | | | | | | |
| FY2013 - FY2015 Total Project Requests | 377,290,000 | | 74,625,000 | | | 219,300,000 | 990,000 | 82,375,000 |
| FY2013 - FY2015 Total Projects Funded | 259,040,000 | | 19,375,000 | | | 219,300,000 | 990,000 | 19,375,000 |
| Percent of Requests Funded | 68.7% | | 26.0% | | | 100.0% | 100.0% | 23.5% |

Deferred Maintenance Projects Considered via a Separate Process

| Deferred Maintenance Tier 1, Heating/Power Plant | 13,223,000 | | 174,000 | 13,049,000 | | |
|---|------------|-----------|-----------|------------|-----------|-----------|
| E&G Fenton Hall Deferred Maint/Seismic Tier I | 5,591,500 | 2,480,500 | | 3,111,000 | | |
| E&G Straub Hall Deferred Maintenance | 13,319,000 | | | 8,998,000 | 4,321,000 | |
| E&G Straub Hall - Deferred Maintenance (not funded) | 9,472,320 | 4,736,160 | 4,736,160 | | | |
| E&G Condon Hall - Deferred Maintenance (not funded) | 13,437,840 | | 2,067,520 | 3,608,800 | | 7,761,520 |

Capital Projects Requests, 2013-2015: Authorized and Not Authorized

| | | General | | Lottery | Energy | | | Other |
|--|-------------|---------|------------|---------|------------|------------|--------------|----------------|
| Projects | TOTAL | Funds | G-Bonds | Funds | Loans/SELP | F-Bonds | COPs/Q Bonds | (Gifts/Grants) |
| PROJECTS REQUESTED AND AUTHORIZED ¹ | | | | | | | | |
| SBF Erb Memorial Union Expansion and Renovation | 84,300,000 | | | | | 84,300,000 | | |
| SBF Student Recreation Center Expansion and Renovation | 50,250,000 | | | | | 50,250,000 | | |
| E&G Straub and Earl Halls Classrooms Expansion | 22,000,000 | | 11,000,000 | | | | | 11,000,000 |
| AUX University Housing Expansion | 84,750,000 | | | | | 84,750,000 | | |
| E&G Science Library Expansion and Remodel | 16,750,000 | | 8,375,000 | | | | | 8,375,000 |
| E&G Museum of Natural & Cultural History Library Shelving Project ² | 990,000 | | | | | | 990,000 | |
| | | | | | | | | |
| Authorized 2013-2015, Total State Cost: | 20,365,000 | | | | | | | |
| Authorized 2013-2015, Total UO Cost: | 238,675,000 | | | | | | | |
| | 259,040,000 | | | | | | | |
| PROJECTS REQUESTED; NOT AUTHORIZED | | | | | | | | |
| E&G Chapman Hall Renovation, Seismic Upgrade & Deferred Maint. | 10,250,000 | | 2,875,000 | | | | 4,500,000 | 2,875,000 |
| E&G Global Studies Building | 18,250,000 | | 9,125,000 | | | | | 9,125,000 |
| E&G Architecture & Allied Arts, phase 1 | 58,000,000 | | 29,000,000 | | | | | 29,000,000 |

16,500,000

8,000,000

7,250,000

8,250,000

4,000,000

2,000,000

8,250,000

4,000,000 5,250,000

 Not Authorized 2013-2015, State Cost:
 55,250,000

 Not Authorized 2013-2015, UO Cost:
 58,500,000

 113,750,000

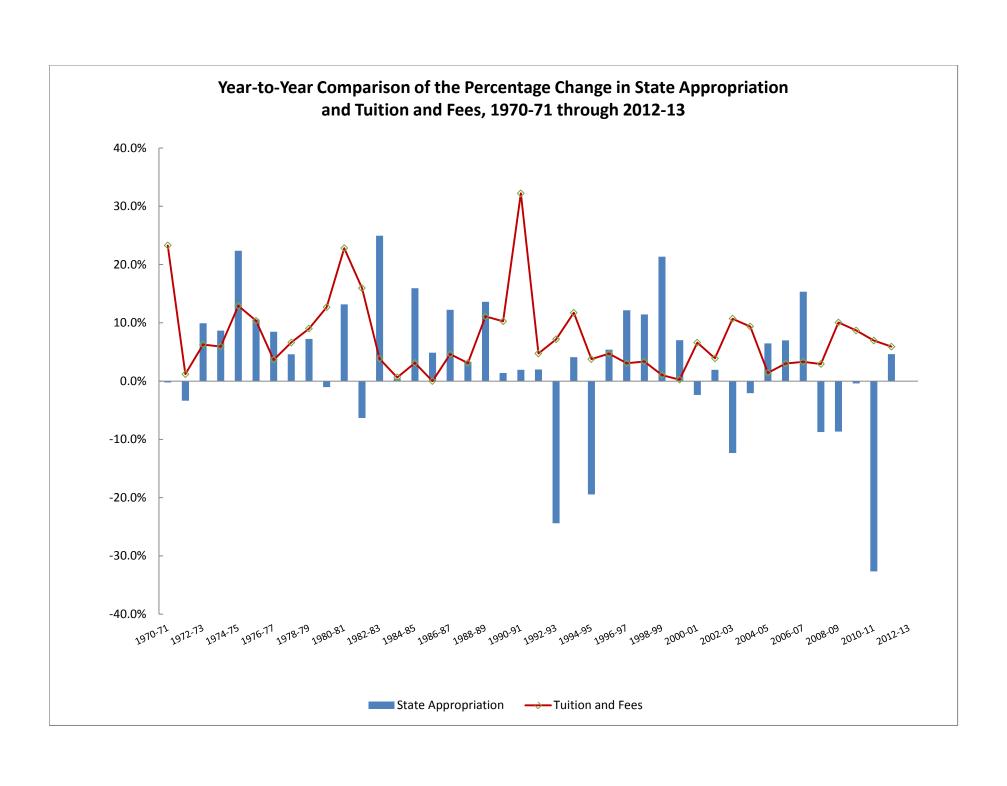
E&G Museum of Natural and Cultural History, phase 3

E&G Condon Hall Seismic Upgrade and Deferred Maintenance

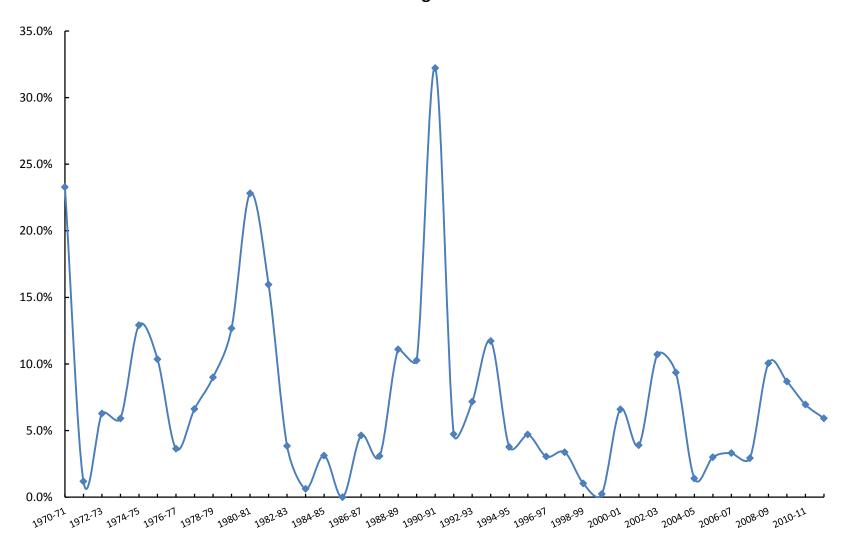
E&G Huestis Hall Second Floor Renovation

¹ Regular Legislative Session 2013 SB 5506 except for MNCH

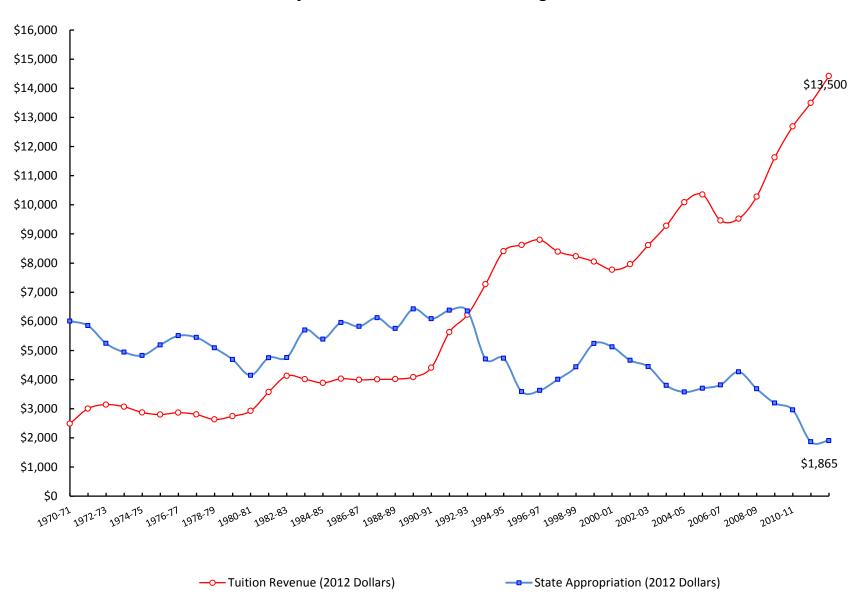
² The \$990,000 shown is from Q Bonds.



Year-to-Year Comparison of the Percentage Change in Tuition and Fees 1970-71 through 2011-12



Comparison of State and Tuition Revenue per Student Inflation-Adjusted Dollars — 1970-71 through 2011-12



Income Statement, FY2009 - FY2012 (\$ in thousands)

| | FY2009 | FY2010 | FY2011 | FY2012 |
|---|------------|-------------------|-------------------|-------------------|
| | | | | |
| Revenue | | | | |
| Student Tuition and Fees, net | \$ 203,974 | \$ 243,054 | \$ 285,187 | \$ 324,442 |
| Grants and Contracts | \$ 149,328 | \$ 149,940 | \$ 169,402 | \$ 165,740 |
| Auxillary Enterprises | \$ 100,911 | \$ 114,371 | \$ 126,616 | \$ 132,949 |
| Government Appropriation | \$ 73,121 | \$ 66,794 | \$ 66,528 | \$ 44,810 |
| Investment Activity | \$ 3,149 | \$ 5,597 | \$ 9,744 | \$ 13,119 |
| Other Operating Revenue | \$ 6,421 | \$ 4,816 | \$ 8,249 | \$ 10,964 |
| Other Nonoperating Items | \$ 40,731 | \$ 63,316 | \$ 61,439 | \$ 55,374 |
| Capital and Debt Service Appropriations | \$ 7,639 | \$ 6,422 | \$ 8,069 | \$ 9,932 |
| Capital Grants and Gifts | \$ 19,902 | \$ 89,873 | \$ 33,174 | \$ 9,928 |
| Loss on Sale of Assets | \$ 2,760 | \$ (100) | \$ (186) | \$ (122) |
| Transfers within OUS | \$ 4,531 | \$ 8,867 | \$ 58 | \$ 1,650 |
| Total Revenue | \$ 612,467 | <i>\$ 752,950</i> | <i>\$ 768,280</i> | <i>\$ 768,786</i> |
| Expenses | | | | |
| Instruction | \$ 179,363 | \$ 183,121 | \$ 205,185 | \$ 227,624 |
| Research | \$ 76,231 | \$ 78,679 | \$ 82,767 | \$ 78,408 |
| Public Service | \$ 32,125 | \$ 33,502 | \$ 37,713 | \$ 38,986 |
| Academic Support | \$ 39,290 | \$ 38,390 | \$ 40,556 | \$ 43,510 |
| Student Services | \$ 24,787 | \$ 25,483 | \$ 27,856 | \$ 31,486 |
| Auxiliary Programs | \$ 119,759 | \$ 141,991 | \$ 132,956 | \$ 149,627 |
| Institutional Support | \$ 51,353 | \$ 54,218 | \$ 59,169 | \$ 61,999 |
| Operation and Maintenance of Plant | \$ 22,268 | \$ 26,298 | \$ 29,696 | \$ 32,327 |
| Student Aid | \$ 15,315 | \$ 17,122 | \$ 15,749 | \$ 14,490 |
| Other Operating Expenses | \$ 23,862 | \$ 23,077 | \$ 24,019 | \$ 27,209 |
| Interest Expense | \$ 26,580 | \$ 22,837 | \$ 21,173 | \$ 29,980 |
| Total Expenses | \$ 610,933 | \$ 644,718 | \$ 676,839 | \$ 735,646 |
| Increase in Net Assets | \$ 1,534 | \$ 108,232 | \$ 91,441 | \$ 33,140 |
| Net Assets | | | | |
| Beginning Net Assets | \$ 423,893 | \$ 425,427 | \$ 533,659 | \$ 625,100 |
| Ending Net Assets | \$ 425,427 | \$ 533,659 | \$ 625,100 | \$ 658,240 |

Balance Sheet as of June 30, FY2009 - FY2012 (\$ in thousands)

| | FY2009 | FY2010 | FY2011 | FY2012 |
|---|-----------------|-----------------|-----------------|-----------------|
| ASSETS | | | | |
| Current Assets | | | | |
| Cash and Cash Equivalents | \$ 92,886 | \$ 126,214 | \$ 178,439 | \$ 191,241 |
| Accounts Receivable, net | \$ 42,410 | \$ 43,852 | \$ 42,491 | \$ 47,875 |
| Accounts Receivable from Component Units | \$ 4,355 | \$ 9,873 | \$ 11,084 | \$ 7,959 |
| Notes Receivable, net | \$ 3,416 | \$ 3,906 | \$ 3,564 | \$ 5,488 |
| Inventories | \$ 2,062 | \$ 2,078 | \$ 2,420 | \$ 2,968 |
| Prepaid Assets | \$ 2,713 | \$ 3,317 | \$ 4,743 | \$ 5,987 |
| Total Current Assets | \$ 147,842 | \$ 189,240 | \$ 242,741 | \$ 261,518 |
| Non Current Assets | | | | |
| Cash and Cash Equivalents | \$ 227,505 | \$ 224,141 | \$ 151,083 | \$ 52,950 |
| Investments | \$ 23,193 | \$ 23,420 | \$ 27,279 | \$ 26,295 |
| Notes Receivable, net | \$ 20,761 | \$ 18,707 | \$ 17,281 | \$ 14,052 |
| Capital Assets, net of accumulated | \$ 611,045 | \$ 813,358 | \$ 1,004,074 | \$ 1,097,933 |
| Total Non-Current Assets | \$ 882,504 | \$ 1,079,626 | \$ 1,199,717 | \$ 1,191,230 |
| TOTAL ASSETS | \$ 1,030,346 | \$ 1,268,866 | \$ 1,442,458 | \$ 1,452,748 |
| LIABILITIES | | | | |
| Current Liabilities | | | | |
| Accounts Payable & Accrued Liabilities | \$ 41,705 | \$ 34,542 | \$ 52,795 | \$ 43,615 |
| Deposits | \$ 5,067 | \$ 5,198 | \$ 6,198 | \$ 3,733 |
| Current Portion of Long Term Liabilities | \$ 14,013 | \$ 16,630 | \$ 18,133 | \$ 18,603 |
| Deferred Revenue | \$ 32,551 | \$ 40,431 | \$ 50,161 | \$ 54,651 |
| Total Current Liabilities | \$ 93,336 | \$ 96,801 | \$ 127,287 | \$ 120,602 |
| Long Term Liabilities | \$ 511,533 | \$ 201,033 | \$ 417,244 | \$ 410,206 |
| Due to Other OUS Funds and Entities | \$ 50 | \$ 437,373 | \$ 272,827 | \$ 263,700 |
| Total Long Term Liabilities | \$ 511,583 | \$ 638,406 | \$ 690,071 | \$ 673,906 |
| TOTAL ALL LIABILITIES | \$ 604,919 | \$ 735,207 | \$ 817,358 | \$ 794,508 |
| NET ASSETS | \$ 425,427 | \$ 533,659 | \$ 625,100 | \$ 658,240 |
| Invested in Capital Assets | \$ 314,099 | \$ 367,214 | \$ 422,615 | \$ 457,007 |
| Restricted for Nonexpendable Endowments | \$ 7,388 | \$ 7,391 | \$ 7,391 | \$ 7,409 |
| Expendable - Gifts, Grants, and Contracts | \$ 43,515 | \$ 29,447 | \$ 32,307 | \$ 30,987 |
| Expendable - Student Loans | \$ 26,286 | \$ 26,447 | \$ 26,293 | \$ 25,135 |
| Expendable - Capital Projects | \$ 4,931 | \$ 47,848 | \$ 47,499 | \$ 35,852 |
| Expendable - Debt Service | \$ 11 | \$ 22 | \$ 14 | \$ 35 |
| Unrestricted Net Assets | \$ 29,197 | \$ 55,290 | \$ 88,981 | \$ 101,815 |

Cash Flow Statement, FY2009 - FY2012 (\$ in thousands)

| | FY2009 F | | FY2010 | FY2011 | | FY2012 | |
|---|----------|------------|--------|-----------|----|-----------|-----------------|
| | | | | | | | |
| Cash Flows from Operating Activities | | | | | | | |
| Tuition and Fees | \$ | 203,413 | \$ | 237,680 | \$ | 287,948 | \$ 322,851 |
| Grants and Contracts | \$ | 127,852 | \$ | 132,075 | \$ | 121,054 | \$ 130,546 |
| Educational Department Sales and Services | \$ | 21,941 | \$ | 24,490 | \$ | 22,118 | \$ 14,072 |
| Auxiliary Enterprise Operations | \$ | 104,456 | \$ | 115,209 | \$ | 132,961 | \$ 134,215 |
| Student Loan Collections | \$ | 4,813 | \$ | 3,763 | \$ | 4,101 | \$ 4,038 |
| Payments to Employees - Comp & Benefits | \$ | (386,302) | \$ | (397,521) | \$ | (432,312) | \$ (462,427) |
| Payments to Suppliers | \$ | (121,080) | \$ | (151,572) | \$ | (129,194) | \$ (169,518) |
| Student Financial Aid | \$ | (30,288) | \$ | (33,682) | \$ | (33,913) | \$ (34,233) |
| Student Loan Issuance and Costs | \$ | (2,965) | \$ | (1,613) | \$ | (2,246) | \$ (3,159) |
| Other Operating Receipts | \$ | 2,212 | \$ | 9,787 | \$ | (1,467) | \$ 1,991 |
| Net Cash Used by Operating Activities | \$ | (75,948) | \$ | (61,384) | \$ | (30,950) | \$ (61,624) |
| Cash Flows from Non-Capital Financing Activ | itie: | s | | | | | |
| Government Appropriations | \$ | 73,121 | \$ | 66,794 | \$ | 66,507 | \$ 44,810 |
| Grants | | | | | \$ | 29,061 | \$ 32,608 |
| Other Gifts and Private Contracts | \$ | 43,723 | \$ | 53,365 | \$ | 56,914 | \$ 53,324 |
| Net Agency Fund Reciepts (Payments) | \$ | (582) | \$ | 502 | \$ | 837 | \$ (2,678) |
| Net Transfers from (to) Other Funds and OUS | \$ | 2,239 | \$ | 11,427 | \$ | (60) | \$ (9,386) |
| Net Cash Provided by Noncapital Financing | | | | | | | |
| Activities | \$ | 118,501 | \$ | 132,088 | \$ | 153,259 | \$ 118,678 |
| Cash Flows from Capital and Related Financi | ng A | Activities | | | | | |
| Capital Appropriations | \$ | 1,583 | \$ | 18 | \$ | 21 | \$ - |
| Debt Service Appropriations | \$ | 6,056 | \$ | 6,404 | \$ | 8,069 | \$ 9,932 |
| Capital Grants and Gifts | \$ | 19,172 | \$ | 43,377 | \$ | 33,437 | \$ 9,561 |
| Bond Proceeds from Capital Debt | \$ | 57,442 | \$ | 115,819 | \$ | 68,744 | \$ 2,000 |
| Sales of Capital Assets | \$ | 11,525 | \$ | 7,370 | \$ | 2,586 | \$ 866 |
| Purchases of Capital Assets | \$ | (124,364) | \$ | (179,712) | \$ | (229,042) | \$ (133,587) |
| Interest Payments on Capital Debt | \$ | (27,145) | \$ | (29,558) | \$ | (21,173) | \$ (28,721) |
| Principal Payments on Capital Debt | \$ | (12,305) | \$ | (9,619) | \$ | (12,033) | \$ (16,271) |
| Net Cash used by Capital and Related | | | | | | | |
| Financing Activities | \$ | (68,036) | \$ | (45,901) | \$ | (149,391) | \$ (156,220) |
| Cash Flows from Investing Activities | | | | | | | |
| Net Sales (Purchases) of Investments | \$ | (2) | \$ | 2,125 | \$ | - | \$ 177 |
| Interest on Investments and Cash Balances | \$ | 5,230 | \$ | 3,036 | \$ | 6,249 | \$ 13,658 |
| Interest Income from Securities Lending | \$ | - | \$ | - | \$ | - | \$ - |
| Interest Expense from Securities Lending | \$ | - | \$ | - | \$ | - | \$ - |
| Net Cash Provided by Investing Activities | \$ | 5,228 | \$ | 5,161 | \$ | 6,249 | \$ 13,835 |
| NET INCREASE (DECREASE) IN CASH AND | | | | | | | |
| CASH EQUIVALENTS | \$ | (20,255) | \$ | 29,964 | \$ | (20,833) | \$ (85,331) |
| Beginning Bal Cash & Cash Equivalents | \$ | 340,646 | \$ | 320,391 | \$ | 350,355 | \$ 329,522 |
| Ending Bal Cash & Cash Equivalents | \$ | 320,391 | \$ | 350,355 | \$ | 329,522 | \$ 244,191 |